RAINCATCHER℠

Confidential Acquisition Opportunity – Project Shaker

Private distributor of high-quality construction products seeks partner for growth and liquidity.

Rare opportunity to acquire a **premier residential construction product distributor**, serving the **stable lower to middle-end housing market**. Efficient operations, dedicated workforce, and strong relationships with national home builders and vendors. **Solid foundation for future growth.**

KEY HIGHLIGHTS

2022 Revenue | Adj. EBITDA
$85.5M | $10.8M

2023 TTM Q2 | Adj. EBITDA
$92.7M | $9.1M

2023 Revenue Budget
$96.9M

YoY Volume Growth
~60%

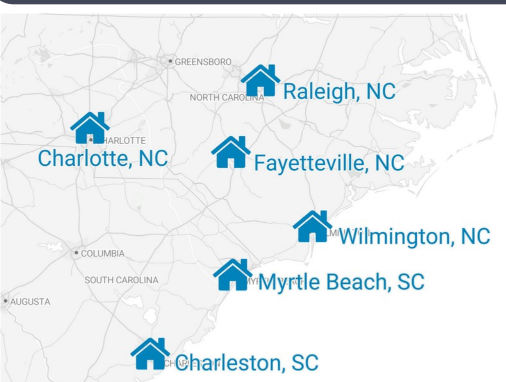
Total # of Personnel
350

Top 15 Clients – Avg. Tenure
8 Years

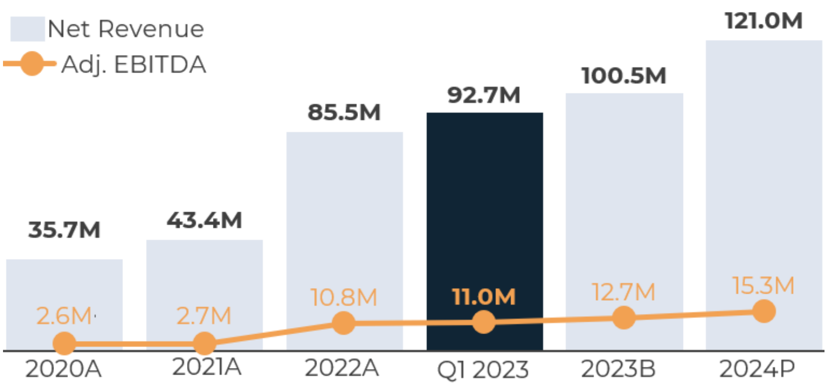
INVESTMENT MERITS

- A legacy of excellence with over 55 years of experience in the Southeast, setting the standard for expert craftsmanship and unparalleled customer service
- A premier distributor with strong partnerships with leading manufacturers, providing high-quality products and service
- Multiple showrooms and warehouses in strategic locations, enabling efficient operations and seamless deliveries
- An exceptional service provider network for subcontracted installation services, solidifying reputation for quality and reliability
- Sophisticated tech stack to support exponential growth and seamless scaling
- Strong financial performance, with proven revenue and EBITDA growth in 2022, ready for future expansion
- A focus on the lower- to middle-end housing market, providing stability and growth potential amidst industry trends
- Exciting growth opportunities in expanding geographic markets, multi family diversification, built-for-rent segments, and onboarding new builders
- Cautiously optimistic outlook for the Southeast market with positive tailwinds supporting continued growth, including the blue state exodus and mega billion-dollar projects
- A talented and dedicated team poised to maintain strong growth trajectory with the right partner, making this an exceptional investment opportunity
- U.S. homebuilders are increasingly optimistic; the National Association of Home Builders/Wells Fargo Housing Market Index posted the highest MoM increase in a decade (Feb 2023) and is now in positive territory (May 2023)

LOCATIONS



FINANCIAL HIGHLIGHTS



CONTACT INFORMATION

For additional information on this opportunity, please go to raincatcher.com/register to complete the NDA online. Upon execution of the non-disclosure agreement, you will be provided additional information. Under no circumstances should this information summary be circulated to other individuals or organizations without prior approval from Raincatcher.

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